

ENVIROVAT

GEOFORCE LOWERS DISPUTED INVOICES BY OVER 97%

CASE STUDY





ENVIRO VAT

Enviro Vat pioneered the fluid containment system and wellhead vat.

“ENVIRO VAT OFFERS CUSTOMERS A VERSATILE PRODUCT AND GREAT SERVICE AT A COST-EFFECTIVE PRICE.”

Based in Midland, TX – with branches in Levelland, TX and Denver City, TX, Enviro Vat pioneered the fluid containment system and wellhead “vat”. The company’s patented technology is recognized in the oil and gas industry as a cost effective alternative to the traditional means of fluid containment and spill prevention.

tool that helps drastically cut production costs while helping to attain health, environmental and safety goals.

Beyond technology, Enviro Vat has built an excellent reputation by understanding the true meaning of customer service. A key differentiator in the market for Enviro Vat is its skilled field personnel, who travel on site to service customers’ equipment on a weekly basis.

Enviro Vat’s portable vacuum and transfer unit, when coupled with the wellhead vat, is a versatile



**97% DROP
IN DISPUTED
INVOICES**

WHY GEOFORCE?

In 2011, in an effort to better service customers, Enviro Vat began using Geoforce to confirm the location of equipment and avoid wasted trips.

As such, Geoforce helps ensure timely responses to customer requests, prompt on-site support and faster business decisions. All of these

Later, Enviro Vat began using Geoforce to streamline information flow from field operations to the office, leading to faster service times.

Geoforce helps customers manage critical equipment, avoid billing and payment disputes, and, in general, operate more efficiently.

empower Enviro Vat to maintain its 15 year history of exemplary customer service.

Today, Geoforce provides Enviro Vat with web-based visibility of asset location, service verification and various other alerts.

Using Geoforce has helped Enviro Vat save significant time and labor. However, the benefit goes beyond monetary savings, as Geoforce has helped enhance Enviro Vat’s reputation as a company that goes the extra mile to please customers.



“Geoforce helps us respond to customers quicker and more efficiently, provide prompt on-site support and make faster, more informed business decisions.”

Marc McWilliams
Director of Operations
Enviro Vat



FIELD OPERATIONS DON'T HAVE TO BE CHAOTIC

CHALLENGE

Exceeding the customer's expectation requires Enviro Vat to constantly find solutions that improve responsiveness and support.

SOLUTION

Enviro Vat began using Geoforce's GPS-based Track and Trace application to manage equipment dispatch and retrieval, verify service and streamline information flow from the field to the office.

RESULTS

Using Geoforce's Service Verification module, Enviro Vat has lowered service response times and dramatically reduced the number of disputed invoices from **33%** to less than **1%**, leading to a better customer experience, faster collections and more business.



WORLD'S LARGEST NETWORK OF CONNECTED OILFIELD EQUIPMENT

Combining a cloud-based software platform with rugged GPS devices and global satellite and cellular networks, Geoforce's Track and Trace solutions bring control to often chaotic field operations.

We have offices worldwide with dedicated service and support staff. Our ruggedized GPS devices and suite of cross platform software applications help customers simplify and streamline field operations.

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